Dear ,

Thank you for your interest in our German-Engineered Solar / Wind Hybrid Street Light (with PV Wrapped Around the Pole). Below are links to some videos and product details, and I have attached a wholesale price catalog. I have also attached an example of how solar projects can be sold at zero cost using the USDA REAP grant program combined with federal tax credits.

We are proud to offer this unique Solar LED lighting line to the U.S. for the first time.  First, you should know, the manufacturing is completely vertically integrated – they manufacture the poles, the PV, the light fixtures, the VAWT and the controllers.  Not Chinese made. Production capacity: 100,000 units per year.

Overview section describing the SolPol and Solar Wind Hybrid Street Lights: <https://www.ecosmartinc.com/shop/solpol-solar-light-pv-integrated-into-pole/>

Here is a video of the simple, modular installation of the standard SolPol solar light fixture: <https://www.ecosmartinc.com/wp-content/uploads/2021/07/SolPol-Shems-Installation-Medium.mp4?_=1>

Abu Dhabi Street Lights at Night Video: <https://clipchamp.com/watch/rn61fwsim46>

One page overview: <https://www.ecosmartinc.com/wp-content/uploads/2021/07/Solar-Wind-Hybrid-Lighting-1-Page-Overview-2024.pdf>

Here is a link to a detailed overview of the smart features of the SolPol lighting family: <https://www.ecosmartinc.com/wp-content/uploads/2021/07/SolPol-Overview-Smart-Features-2024-2.pdf>

I also want to share information about our in-house grant writing and tax consulting services to be able to offer your rural customers 80 to 100% free solar systems (combining REAP 50% grant and Federal Tax Credits of 30, 10 and 10%). Please see the attached example of a 100% free solar project.

Do you think this product and grant / tax credit program could be a good fit for you, or for your customers? I'd be happy to jump on a quick call or zoom at your convenience and answer any questions you may have.

Sincerely,

Matt Ross, President

Eco-$mart, Inc.

[www.ecosmartinc.com](http://www.ecosmartinc.com/)

941-376-8484 Direct

Eco-$mart, Inc. is a Service-Disabled Veteran Owned Business

(Open Since 1993)

German-Engineered Solar / Wind Hybrid Street Light (with PV Wrapped Around the Pole) Specs and Pricing from Eco-$mart, Inc.

SolPol-product-catalog-with-wholesaleprices.pdf

REAP-Lannan-Example-Completed-Project-2024-Costs-Incentives.pdf